



To serve the Philippines' Hardware, Industrial, Construction Products, Industrial Machinery, Material Handling Equipment and Floor Coating requirements.

Our VISION



- To adhere to our core corporate values of Hard Work, Strength, Integrity and Innovation.
- To inspire our employees to act like owners. To be accountable to the Up-Town Family and our business partners.
- To supply quality products, good value to meet the specific needs of our customers.
- To create mutual trust and beneficial partnership with our customers and business partners.
- To maximize the long term returns to shareholders while upholding our overall responsibility to our people and country.

Main COMPANY DIVISIONS

INDUSTRIAL PRODUCTS DIVISION (IPD)

Handles the specialized Industrial, Engineering, Construction Product Lines exclusively distributed by Up-Town in the Philippines.



INDUSTRIAL MACHINERY, MATERIAL HANDLING AND **FLOORING DIVISION**

Handles the sales and installation, commissioning of Industrial Machinery, Material Handling Equipment, including Protective Coatings for Floors and Cold Storage.



GENERAL HARDWARE DIVISION

Handles the trading of a wide range of Hardware, Mill and General Construction Items.



Industries SERVED

- · Aggregate and Cement
- Aviation
- · Automotive Assembly
- · Cigars / Cigarettes
- · Coconut / Byproducts
- Engineering
- Fertilizer
- Food and Beverage

- Government Agencies
- Local Government Units
- Mining
- Petroleum / Petrochemicals
- Power Generation
- Pulp and Paper
- Semiconductor Industries
- Shipping / Land Transportation

- · Steel and Smelting
- Sugar and Derivatives
- Telecommunication
- Textile
- · Tire / Rubber Products
- Utilities
- Waterworks
- Other Allied Industries

Up-Town is a government accredited supplier with Philgeps Platinum Membership

Our SERVICES



A ONE-STOP SHOPPING EXPERIENCE

Select from our diverse brands of Hardware, Industrial, Construction, Automotive Products, Material Handling Equipment, Racking and Floor Coatings to suit your budget and requirements. Enjoy competitive prices and narrow down the number of suppliers you deal with.



EXCELLENT CUSTOMER SERVICE

A Field Sales Engineer can be assigned to regularly visit your on-site project to check on your requirements. Our account officers will provide you with personalized service and prompt response to all your inquiries and delivery requests by phone, fax or e-mail.



TECHNICAL CONSULTATION AND AFTER-SALES SERVICE

For technical products, we provide free consultation and design. We also do installation and commissioning work for the items we supply.



DELIVERY TO ANY PART OF THE PHILIPPINES

With branches nationwide, rush delivery requests even at night or weekends can be accommodated.

EQUIPMENT CONDITION MONITORING AND ANALYZING INSTRUMENTS

FUJI TECOM (Japan)

Underground Water Leak Detectors, Pipe, Cable and Object Locators, Portable Type Ultrasonic Flowmeters and Portable Water Pressure Recorders

SPM (Sweden)

Portable Plus Online Bearing and Vibration Monitoring Systems and Software

EXPANSION JOINTS

JORD BELLOWS (Australia)

Metal Expansion Joints, Strainers and other Engineered Items

MERCER RUBBER (USA)

Rubber Expansion Joints, Flexible Connectors and Industrial Hoses

TOKYUFLEX

Stainless Steel Flexible Metallic Hoses

INDUSTRIAL MAINTENANCE CHEMICALS

THREEBOND (Japan)

Sealants, Adhesives, Industrial Maintenance Chemicals, RTV Silicone Sealant, Threadlocker, Screw-Locking Agent, Cyanoacrylate Adhesive, Anti-Seize Compound, Multi-Purpose Lubricant

INDUSTRIAL PROCESS STEAM GENERATION

CLAYTON INDUSTRIES (USA)

Fired Steam Boilers / Generators and Fluid Heaters plus Waste Heat and Exhaust Gas Boilers / Systems

INDUSTRIAL SEALS

NIPPON PILLAR (Japan)

Mechanical Seals and Packings

















INDUSTRIAL WEIGHING EQUIPMENT

METTLER TOLEDO (USA)

Truck Scales, Load Cells, Indicators, Floor Scales, Bench Scales, Weighing / Batching Controllers and Software

NOISE, VIBRATION CONTROL AND SEISMIC RESTRAINT PRODUCTS

MASON (USA)

Mountings, Hangers, Flexible Connectors for Mechanical Equipment Plus Computer Studies for Snubbing Systems in Earthquake and Bomb Blast Zones; Floating Floors, Acoustical Room Isolation, Rubber Bearing Pads and Spring Mountings, Seismic Bracings and Restraint

PLANT SENSORS AND INSTRUMENTS

NAGANO KEIKI / NKS (Japan)

Pressure Gauges, Switches, Transmitters plus Flow, Heat, Level Meters

REMOTE VISUAL INSPECTION EQUIPMENT

OLYMPUS (Japan)

Videoscopes, Borescopes and Fiberscopes

STEAM ENGINEERING PRODUCTS

TLV (Japan)

Steam Traps, Condensate Recovery Systems, Pressure Reducing Valves, Flowmeters, Filters, Separators, Sensors, Check Valves, Air Vents, Strainers, Air and Drain Traps, Manifolds, Steam Compressors, Steam Engineering Software

WELDING EQUIPMENT

SMITH EQUIPMENT (USA)

Gas Cutting, Welding and Heating Outfits Including Cutting Torches, Gas Regulators, Tips, Gauges and Hoses

X-RAY FLUORESCENCE (XRF) & X-RAY DIFFRACTION (XRD) ANALYZERS

OLYMPUS (Japan)

Handheld XRF Analyzers, Compact and Portable XRF Analyzers, Process XRF Analyzers, XRD Analyzers and OEM Solutions





















Articulated Boom Lifts







Scissor Lifts and Telehandlers





FORKLIFTS / ELECTRIC REACH TRUCKS



Forklifts / Electric Reach Trucks





















DOCK LEVELERS









HAND PALLET TRUCKS, STACKERS, DRUM CARRIERS & TABLE LIFTERS



Electric Pallet Trucks and Stackers









Warehouse Equipment



Hand Pallet Trucks



Drum Lifters



Table Lifters

RACKING SYSTEMS / STORAGE EQUIPMENT













Nova Logistics File Compactors



SKID STEER LOADERS







KONCREFLEX

Polyurethane (PU) and Epoxy Flooring Systems





Self-Leveling Epoxy System

Installed at an Autoparts Manufacturing Plant Production Area

Self-Leveling System Installed at a Bakery Plant Production Area

BASF (Singapore)

MASTERFLOW Cementitious Non-Shrink Grouts

WATERPROOFING PRODUCTS

Cold Applied Waterproofing, Torch Applied Membrane, Sealants

Car and Motorcycle Care Products and Equipment

HESHBON Automotive Equipment

Automotive Lifter, Wheel Alignment, Wheel Balancer, Tire Changer





ThreeBond

THREEBOND (Japan)

1104 NEO Liquid Gasket, RTV Silicone Gasket, Multi-Purpose Lubricant, Brake Cleaner, Chain Lubricant



Water and WasteWater Treatment



Design and Construction of Water and Wastewater Treatment Systems

General Hardware and Mill Supplies

Abrasive Materials

Adhesives

Alarm and Signal Systems

Aluminum Flat Sheets / Coils / Screen / Wires & Expanded Metals

Automotive, Industrial V-Belts & Conveyor Beltings

Air Compressors (Portable & Industrial)

A-325 Bolts & Nuts

Arc Welding Machines

Ballast, Lamp Holders & Starters

Bars & Rods, Non-Ferrous Base Metal

Bearings: Anti-Friction / Un-Mounted (Roller & Ball)

Belting, Drive Belts, Fan Belts & Accessories

Bending & Forming Machines

Blocks, Tackle, Rizzing & Slings

Bolts, Nuts & Washers

Boring Machines

Building Glass, Tile, Brick & Block

Boiler & Heat Exchanger Tubes

Bush Cutters & Lawn Mowers

B. I. Pipes & Fittings

Bolt, Fastening Systems

Brazing & Welding Electrodes

Bronze Bushing

Cable Cord & Wire Assembles Communication Equipment

Capacitors

Cartridge & Propellant Actuated Devices & Components

Centrifugals, Separators, Pressure & Vacuum Filters

Chain & Wire Rope

Chemical Analysis Instruments

Chemicals, Maintenance / Industrial

Circuit Breakers

Cleaning & Polishing Compounds & Preparations

Cleaning Equipment & Supplies

Coils & Transformers

Compressor & Vacuum Pump

Construction & Building Materials

Cutting & Forming Tools for Secondary Metal Working Machinery

Cutting Tools for Machine Tools

Crocus Cloth

Copper Tubing

Castables & Refractories

Concrete Test Hammers

Copper Screen Wires

Concrete Drilling Equipment & Accessories

Corten: Corrosion Resistant Steel Plates



CEMENT

- Diesel Engines & Components
 Drafting, Surveying & Mapping Instruments
 Drill Bit, Counter Bores & Counter Sinks: Hand & Machine
 Drilling & Tapping
 Dewatering & Sewage Pumps
 Dye Penetrant Inspection Test Kits
- Electric Arc Welding Equipment
 Electric Lamps
 Electric Wire, Power & Distribution Equipment
 Electric & Electronic Properties, Measuring & Testing Instruments
 Electrical & Ultrasound Erosion Machines
 Electrical Insulators & Insulating Materials
 Engine Instruments
 Electric Power Tools
 Electrodes Migs and Tigs / Wire Flux / Rods / Powder
 Energy Saving Gadgets
 Electrical Products: Motors / Controls / Switches / Fittings
 Electrical Connectors, Pole Line Hardware
- Fuses / Breakers
 Fittings & Special Ties / Hose / Pipe & Tube
 Fittings for Rope / Cable & Chain
 Floor Polishers & Vacuum Cleaning Equipment
 Fuse & Lighting Arresters
 Fire Hose & Extinguishers
 Fire Protection Equipment
 Flowmeters
 Fastening & Masonry Anchoring Systems
- Gears / Pulleys / Sprockets & Transmission Chains
 Gabions
 G. I. Sheets & Cold Rolled Sheets
 G. I. Pipes & Fittings
 Gloves: High Tension Leather / Knitted Rubber
 Gas Finding Paste
 Gasketing Materials
 Grinding Wheels
 Gouging Torch & Rods
- Hydraulic & Pneumatic Presses, Power Driven
 Hydraulic Pump & Cylinder Sets
 Hydraulic Hose & Fittings
 Hand Tools
 Hazard-Detecting Instruments & Apparatus
 Heat Exchangers & Steam Condensers
 Hose & Tubing (Flexible)
 Hardness Testers
 Heavy Duty Industrial Markers



- Indoor / Outdoor Electrical Lighting Fixtures
 Inspection Gases & Precision Layout Tools
 Instruments / Laboratory Equipments
 Instrumentation
 Industrial Pressure Gauges
- Laboratory Equipment & Supplies
 Lighting Fixtures & Lamps
 Liquid Propellants & Fuel Petroleum Base
- Miscellaneous Welding Soldering & Brazing Supplies Accessories
 Motors, Electrical Machine Tools Accessories
 Machine Tools, Portable
 Machine Tools Accessories
 Manual Presses
 Measuring Tools
 Metal Bars / Sheets & Shapes
 Metal Heat Treating & Non-Thermal Treating Equipment
 Milling Machines
 Metal Markers
 Malleable Iron Heavy Duty Pipe Fittings 300SWP
 Moldable Packing
 Metal Babbit, Tin Based
 Monkey Ladder
- Nuts & Washers Nails, Keys & Pins
- Oils & Greases: Cutting, Lubricating & Hydraulic
 Oils, Insulating (Transformer)
 Optical Sighting & Ranging Equipment
 Oxy-Acetylene Twin Hoses
- Pipe & Conduit, Non-Metallic Pipe, Tubing, Hose & Fittings Plate, Sheet & Strip: Iron & Steel Plumbing Fixtures & Accessories Pre-Fabricated Structures & Scaffolding Preservatives & Sealing Compounds Pumps & Compressors Power Transmission Parts Precision Endmill & Drill Sharpeners Paints, Varnish & Thinners Plastics & Steel Straps, Seals & Machines Packaging Tapes: Asbestos / Cloth / Masking / Rubber / Teflon Perlite & Asbestos Pipe and Block Thermal Insulation Padlocks & Locksets / Builders' Hardware Pressure Gauges Packing and Gaskets Protective and Safety Equipment Portable Welding Rod Oven

Executive and Admin Groups



Office of the EVP & COO



ffice of the EVP - Finance & Admin



Treasury



redit and Collection



uman Resources







Purchasing



Forward Sales



Reception and Maintenance



Warehouse and Delivery | Machine Shop

HEAD OFFICE | MANILA

UP-TOWN INDUSTRIAL SALES, INC.

56-58 Madison St.

Mandaluyong City, 1554 Philippines

Tel: (632) 651.6387-88 / (632) 631.8366 to 67

Fax: (632) 631.5296 / (632) 631.5290

Email: uptown@uptown.com.ph

VISAYAS

CEBU

Suite 101 Orient Building
Corner Echavez & San Miguel Streets
Cebu City
Tel: (032) 233.9793 (w/ DSL)
Fax: (032) 233.9787
Email: cebu.ma@uptown.com.ph

BACOLOD

Door No. 7 RBM Building Araneta St., Singcang, Bacolod City TeleFax: (34) 434.2081 Email: bacolod.MA@uptown.com.ph

ORMOC

Brgy. Pangasugan, Baybay City, Leyte Tel: (053) 563.9012 Email: ormoc.ma@uptown.com.ph

MINDANAO

DAVAO

Door No. 4 PGJ Realty Building KM 8 Brgy. Vicente Hizon Sr. Lanang, Davao City Tel: (082) 221.0148 / Fax: (082) 221.2060 Email: davaoma@uptown.com.ph

CAGAYAN DE ORO

Door No. 6 Vicky Tan Building Zone 3 Kauswagan Road Cagayan de Oro City DSL Tel: (088) 850.4367 TeleFax: (088) 22.723.835 Email: cagayan.MA@uptown.com.ph

ZAMBOANGA

No. 10 Ruby St., Paraiso Homes Tumaga, Zamboanga City TeleFax: (062) 985.1293 Email: atacadao@uptown.com.ph

ILIGAN

Door No. 1 Ganes Ballares Apartment Quezon Avenue Extension Pala-0, Iligan City TeleFax: (063) 221.5234 Email: sbbenito@uptown.com.ph

www.uptown.com.ph



HOW WE CAN BEST SERVE YOUR REQUIREMENTS



Kindly fax or email us your complete list of requirements and note the due date for quotation submission. An account officer will be assigned to service all your needs.





