



UP-TOWN INDUSTRIAL SALES, INC.

www.uptown.com.ph

**Steadfast**  
at 75  
**Celebrating**  
75 Years

UP-TOWN INDUSTRIAL SALES, INC. is celebrating its 75th anniversary this year 2022. Above all, we thank God for His faithfulness and divine guidance.

In 75 years, we've celebrated many significant milestones. We also weathered through natural disasters, economic crises and the unexpected Covid pandemic. As we look back, we feel proud and blessed with our history.

UP-TOWN has evolved to be the Philippines' leading supplier for general hardware and construction supplies, industrial products and equipment, material handling equipment, industrial weighing equipment and flooring systems.

The future of our business is extremely positive and we see expansion and growth in new products and projects, especially with the Philippines' Build! Build! Build! infrastructure programs.

"THANK YOU,  
our valued business  
partners & friends  
for all the support  
you have extended  
us all these  
years."

To our clients, we commit to extending good service and providing innovative and high-quality industrial and engineering products and services that will enable you to achieve greater efficiency and productivity in your operations.

To our suppliers, a continued partnership in the sales and promotions of your products and services to the best of our ability. To our banking partners, our sincere appreciation for the many years of good relationship and support.

To our employees nationwide, thank you for your loyalty and hard work. My deepest gratitude to all of you. UP-TOWN has made it this far because of your support and services.

UP-TOWN INDUSTRIAL SALES, INC. STEADFAST @ 75

Alexander O. Tan, President

## HISTORY AND MILESTONES

**July 2, 1947:** Mr. Tan Tin Hway, aviator, engineer, artist, salesman and World War II survivor established a single proprietorship under the name of UP-TOWN CONSTRUCTION SUPPLY named only with his own determination.

UP-TOWN started by selling imported GI Sheets and GI Pipes in a small rented office along Soler Street, Sta. Cruz, Manila. This was a year after the Philippines gained independence from the United States of America.

**1952:** UP-TOWN expanded its business with the importation of GI pipes, fittings and other related galvanized products. It then transferred to a bigger office in C. M. Recto, Sta. Cruz, Manila.

**1965:** UP-TOWN became the exclusive dealer of Edward J. Neil for American Industrial Products. The Tan children namely, Perfecto, Antonio and Buenaventura ran the dealership business.

**October 2, 1968:** Mr. Tan envisioned UP-TOWN to become the largest engineering and industrial supplies marketing organization in the Philippines. The company was incorporated as UP-TOWN INDUSTRIAL SALES, INC.

**1980:** UP-TOWN moved to a bigger rented office in Shaw Blvd., Mandaluyong City. The company became exclusive distributors of more products such as Snap-On Automotive Tools, Smith Welding Equipment, Ramset Fastening Changes and Tools, Sturdy Welding Electrodes, Nippon Pillar Locking and Seals.

**1985:** UP-TOWN acquired a 4000 sqm. property in Madison Street, Mandaluyong City. This houses the current Head Office and warehouse.

**2018:** UP-TOWN acquired a 3,500 sqm property located in Rizal Technopark, Highway 2000, Taytay, Rizal.

UP-TOWN CORPORATE CENTER  
Rizal Technopark, Taytay, Rizal



UP-TOWN HEAD OFFICE  
Madison St., Mandaluyong City



**July 2, 2022:** UP-TOWN celebrates its 75th Anniversary.

## UP-TOWN TODAY

UP-TOWN INDUSTRIAL SALES, INC. remains as a closed family corporation. Starting with 3 workers in 1947, the UP-TOWN Family has now grown to 263 employees. The Tan Family would like to thank its employees for their loyalty and hard work.

Due recognition is given to UP-TOWN provincial branch personnel in Cebu, Bacolod, Ormoc, Cagayan de Oro, Davao and Zamboanga for their logistic support and sales contribution. These are the people that made 75 years of business possible.

As the firm grew and expanded its business operations, more family members joined and the following companies were established:



## PROMATEC

Project Management and Technical Resources  
Corporation

Established in May 15, 2000 PROMATEC is engaged in the importation and distribution of the following: Material Handling Equipment; Supply and Installation of Racking Systems, KONCREFLX Polyurethane and Epoxy Floor Coating Systems, Grouting and Waterproofing services.

### KONCREFLX Polyurethane and Epoxy Floor Coating Systems



### Grouting and Waterproofing Services



### Material Handling Equipment



### Racking Systems



## Hardware and Industrial Solutions, Inc.

Importer / Distributor of THREEBOND Adhesives, Sealants and Industrial Maintenance Chemicals; Pitstop RTV Silicone Gasket Makers, INSTAHOUSE Modular Container Houses and trading of General Hardware and Construction Materials.

### ThreeBond Adhesives, Sealants, Lubricants and Industrial Maintenance Chemicals



### INSTAHOUSE Pre-fabricated Container Homes



We Build Communities  
Instantly.



FOLDABLE TYPE



GABLE ROOF TYPE



### General Hardware, Industrial and Construction Supplies



For more information visit: [www.promatec.com.ph](http://www.promatec.com.ph)

For more information visit: [www.hi-sol.com.ph](http://www.hi-sol.com.ph)

## OUR BUSINESS PARTNERS AND SERVICES

Over the years, UP-TOWN INDUSTRIAL SALES, INC. represented over 80 industrial construction and material handling brands, the latest being Olympus Videoscopes, Borescopes, Fiberscope, X-Ray Fluorescence (XRF) and X-Ray Diffraction (XRD) Analyzers, and Mettler Toledo Industrial Weighing Equipment and Truck Scales.

### INDUSTRIAL WEIGHING EQUIPMENT by METTLER TOLEDO (USA)



Truck Scales, Load Cells, Indicators, Floor Scales, Bench Scales, Weighing / Batching Controllers and Software



Bench / Compact Scales

Load Cells

### REMOTE VISUAL INSPECTION EQUIPMENT by OLYMPUS (Japan)

**OLYMPUS**



Videoscopes, Borescopes and Fiberscopes, Handheld XRF Analyzers, Compact and Portable XRF Analyzers, Process XRF Analyzers, XRD Analyzers and OEM Solutions

### EQUIPMENT CONDITION MONITORING AND ANALYZING INSTRUMENTS by

**FUJI TECOM INC.**

Underground Water Leak Detectors, Pipe Cable and Object Locators, Portable Type Ultrasonic Flowmeters and Portable Water Pressure Recorders



**SPM**  
condition monitoring solutions

Portable Plus Online Bearing, Vibration Monitoring Systems and Software



### NOISE, VIBRATION CONTROL AND SEISMIC RESTRAINT PRODUCTS by MASON (USA)

**MASON INDUSTRIES, INC.**



Mountings, Hangers, Flexible Connectors for Mechanical Equipment Plus Computer Studies for Snubbing Systems in Earthquake and Bomb Blast Zones, Floating Floors, Acoustical Room Isolation

### EXPANSION JOINTS

**Jordbellows**



**MERCER RUBBER**



JORD BELLOWES (Australia) / MERCER RUBBER (USA) / TOKUYUKI

Metal Expansion Joints, Strainers and other Engineered Items, Rubber Expansion Joints, Flexible Connectors and Industrial Hoses, Stainless Steel Flexible Metallic Hoses

### INDUSTRIAL SEALS by NIPPON PILLAR (Japan)

Mechanical Seals, Gaskets and Packings

**PILLAR**



Mechanical Seals and Gaskets

Packings

### PLANT SENSORS AND INSTRUMENTS by NAGANO KEIKI / NKS (Japan)



Pressure Gauges, Switches, Transmitters, Flow, Heat, Load Meters



Pressure Gauges



Pressure Switches



Pressure Calibrators



Digital Gauges



Temperature Gauges



Pressure Transmitters

## OUR PRODUCT CATEGORIES

### STEAM ENGINEERING PRODUCTS by TLV (Japan)

Steam Compressors and Traps, Condensate Recovery Systems, Pressure Reducing Valves, Flowmeters, Filters, Separators, Sensors, Check Valves, Air Vents, Strainers, Air and Drain Traps, Manifolds

**TLV**



Mechanical Steam Trap



Thermodynamic Steam Trap



Separator



Air and Gas Trap

### WELDING EQUIPMENT by SMITH EQUIPMENT (USA)

**SMITH**

Gas Cutting, Welding and Heating Outfit including Cutting Torches, Gas Regulators, Tips, Gauges and Hoses



### GENERAL HARDWARE and MILL SUPPLIES

